

# MILIPOL NETWORK

JOIN THE WORLD NUMBER ONE HOMELAND  
SECURITY NETWORK



BY

COMEXPOSIUM

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PRESENTATION OF

COMEX POSIUM

# COMEXPOSIUM

IS A LEADING GLOBAL PLAYER



**3<sup>rd</sup>** Largest  
global player



Presence in  
**20**  
countries



**800** Employees  
around the world



**+140**  
events



**+48 000**  
exhibitors



**+3.5** Millions  
visitors



**69**  
brands

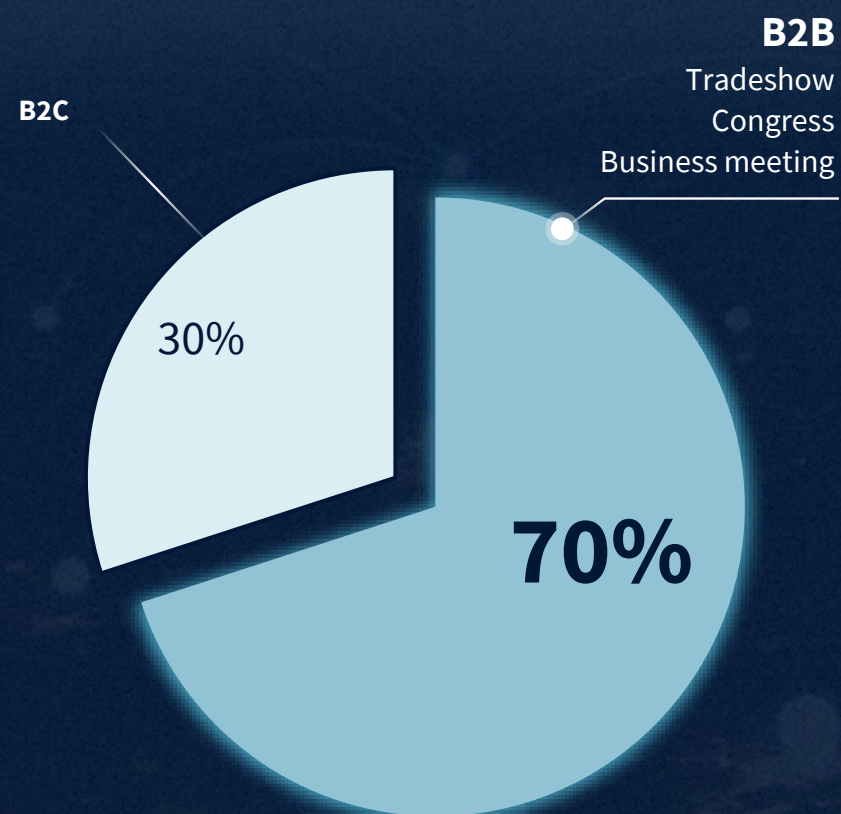


**11**  
sectors

# WITH A DIVERSIFIED PORTFOLIO

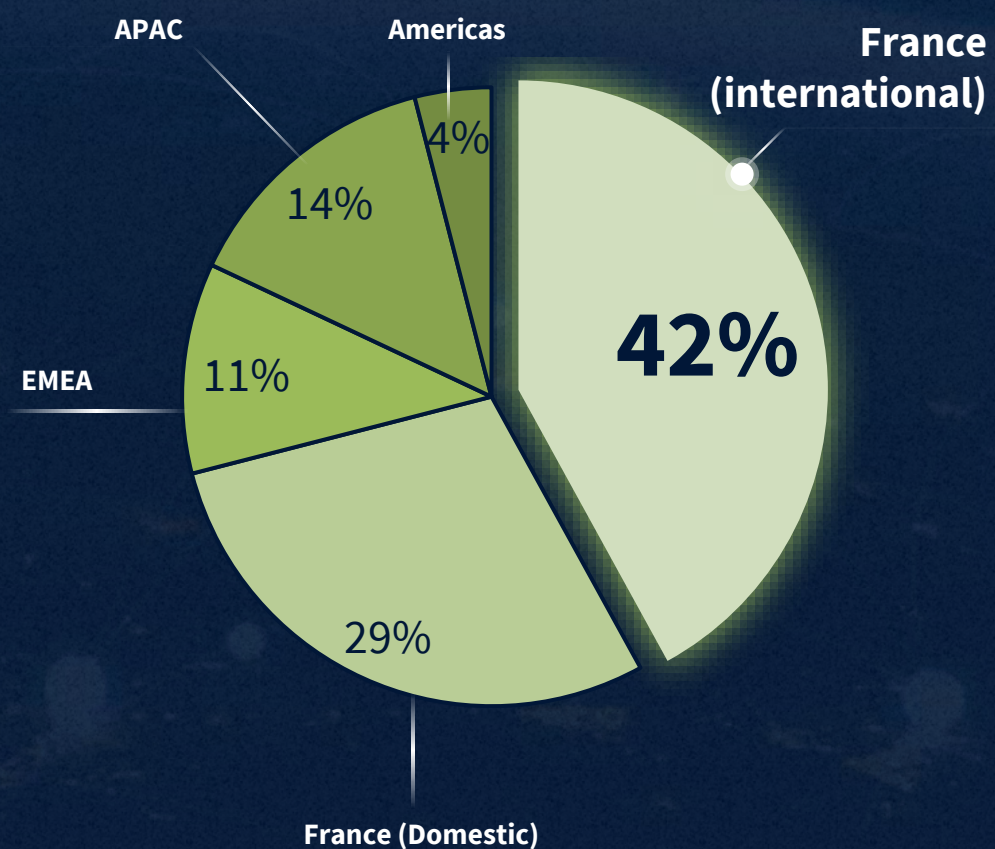
(TYPES, GEOGRAPHIES, SECTORS)

## EVENT TYPES



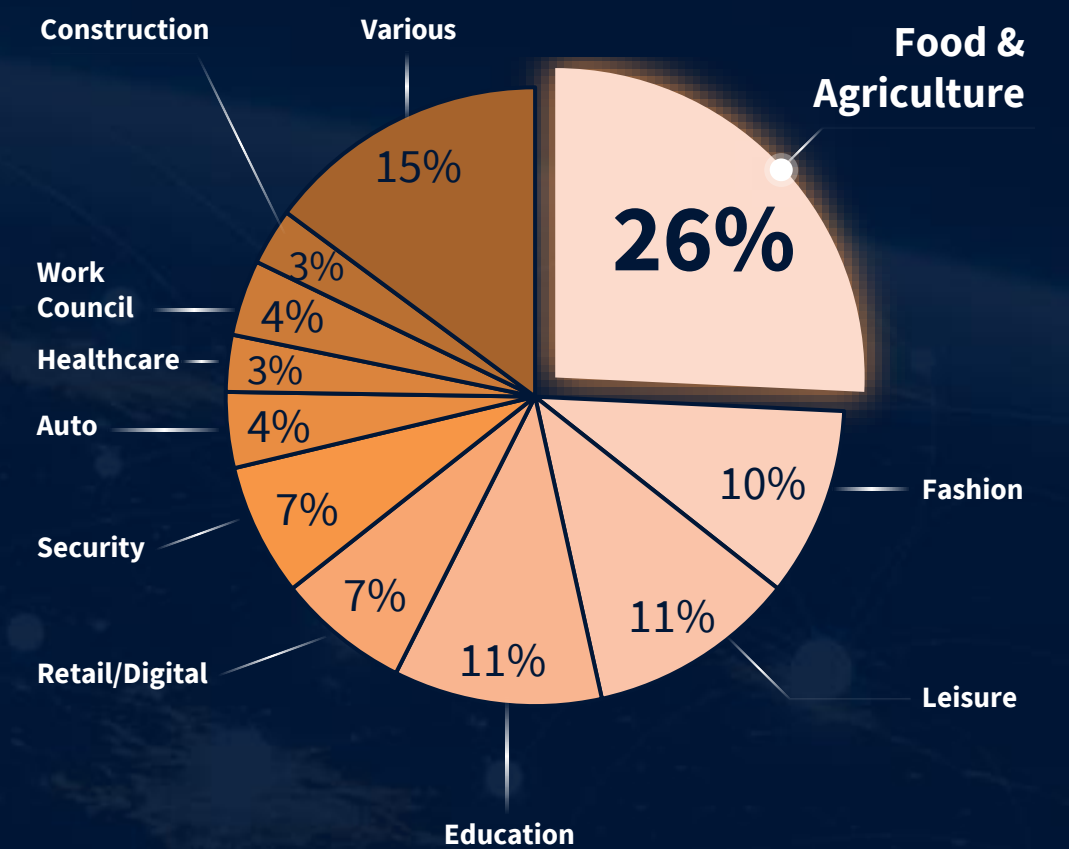
## INTERNATIONAL MIX

71% revenue generated outside of France  
domestic shows



## DIVERSIFIED SECTORS

COMEXPOSIUM runs events across a high number of sectors, significantly in the following:



2

## THE MILIPOL BRAND



# THE KEY DATES

## OF THE MILIPOL BRAND

**1984**

1<sup>st</sup> edition of Milipol Paris



**1995**

Aegis of the French Ministry of the interior

**1996**

1<sup>st</sup> edition of Milipol Qatar



**2001**

Brand owned by the EIG Milipol and managed by Comexposium security

**2015**

1<sup>st</sup> edition of Milipol Asia-Pacific



**2023**

1<sup>st</sup> edition of Milipol India



# GOVERNANCE OF THE MILIPOL NETWORK

For more than 30 years, the Milipol brand has embodied high quality events covering the field of the homeland security



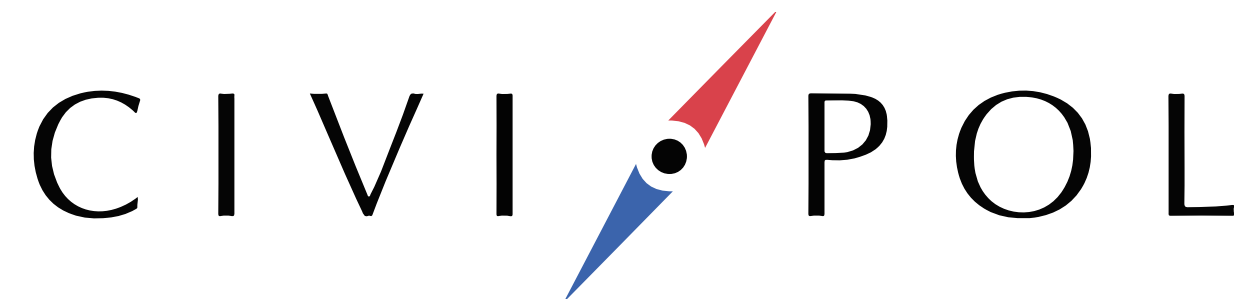
The **Milipol** brand is owned by a group of companies, including:



The President and CEO of CIVIPOL. **Prefect Yann Jounot**, is President of the Milipol events and of the Milipol economic interest group.



As the technical cooperation operator of the French Ministry of the Interior, Civipol is dedicated to building a safer world. Civipol, in cooperation with partner states, builds responses to shared security challenges and acts in the context of projects established through multilateral financing.



**More specifically,  
Civipol is:**

- a private law company integrated into the French international technical cooperation system
- specialised in hard security issues such as fight against terrorism and organised crime, flow management, secure identity
- managed by Yann Jounot, CEO and Prefect, nominated by the French Government (former National Intelligence Coordinator)

# KEY FIGURES OF THE NETWORK

## INTERNATIONAL REFERENCE



**55%**  
of international exhibitors  
**39%**  
of international visitors



**57%**  
of international exhibitors  
**15%**  
of international visitors



**69%**  
of international exhibitors  
**33%**  
of international visitors

## LEADERSHIP



**1,243**  
Exhibitors  
(unique)



**47,042**  
Visitors



**156**  
Countries

## MEDIA



Nearly **400** journalists  
from **29** countries



**312,000**  
visits and  
**1,650,000**  
pages viewed on milipol.com

## BUSINESS



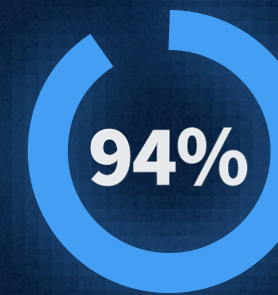
**360** business meetings



63% of visitors have a role in purchasing process



54% came with an investment project



94% found a solution to their project

# MILIPOL NETWORK:

## THE GLOBAL SECURITY ECOSYSTEM



## APPLICATIONS

- Data protection - Information and Communication systems
- Economic and Industrial Intelligence
- Systems integration
- Risk analysis and management
- CBRN
- Civil defence
- Forensic science services
- Law enforcement
- Anti-terrorism –Special Forces
- Protection of industrial and sensitive sites – Perimeter security
- Fight against organised crime
- Security of public places –Urban security Transport security
- Port and airport security –Border control
- Road safety
- Security of financial systems
- Prison security
- Oil and gas sector
- Fight against Cyberthreats and Cybercrime
- Private Security

# A ONE-STOP EVENT TO ADDRESS

TODAY'S SECURITY CHALLENGES

## HOMELAND SECURITY & CIVIL DEFENCE

Border Protection	Counter Terrorism	Critical Infrastructure	Crisis & Natural Disaster	Safe City Traffic	Cyber IT	Police Modernization
Border Surveillance	Anti Naxal	Industrial Assets	Crisis Management	Large Events	Databases	Law Enforcement
Coastal Surveillance	Anti Terrorist	Transport	Drones	Road Safety	Communication	Crime Investigation
Drones	Simulation	Institutions	Communication	Surveillance	Cyber Terrorism	Forensics
		Anti-drones		C2 Systems	E-forensics	Training
						

# A GLOBAL SHOWCASE

FOR LEADING BRANDS



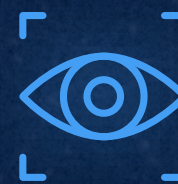
## WEAPONS AMMUNITION



BENELLI ARMI S.P. A.  
CARL HOERNECKE  
GLOCK GMBH  
RUAG AMMOTEC  
FN HERSTALL  
SABRE - SHARP CORPORATION  
SIG SAUER INC  
FABBRICA D'ARMI PIETRO BERETTA S.P.A  
MBDA France  
TAURUS  
WILCOX INDUSTRIES



## AUTHENTICATION ACCESS CONTROL SURVEILLANCE



CEIA S.P.A.  
CHESS DYNAMICS LTD  
IDEMIA  
INTELLITRONIKA SRL  
TALOS KOPP  
TELEROB GMBH  
VERNEY CARRON



## PERSONAL EQUIPMENT FABRICS

DUPONT SPECIALTY PRODUCTS SARL

MEHLER VARIO  
MEHLER VARIO SYSTEM GMBH  
SYSTEMS

W. L. GORE & ASSOCIATES GMBH



## INFORMATION TECHNOLOGY CYBERSECURITY



FUJITSU  
IBM QATAR SSC  
MICROSOFT QATAR  
T3K-FORENSICS GMBH  
SIREN  
INNOVA  
MH SERVICE GMBH  
ROHDE & SCHWARZ GMBH & CO KG  
THALES

## MOBILITY



ARQUUS  
EMBRAER S.A.  
CENTIGON  
TUTCHINSON  
QATAR RAIL



## TRANSMISSIONS COMMUNICATIONS POSITIONING

AIRBUS SAS  
DEVEWARE  
ESRI  
ESRI ENVIRONMENTAL SYSTEMS RESEARCH INC.  
NUANCES TECHNOLOGIES  
PHONAK COMMUNICATIONS AG

# MORE THAN JUST

ANOTHER EXHIBITION



## A DYNAMIC SHOWCASE FOR GLOBAL BRANDS

Demonstration and  
Showfloor



## A STAGE FOR INNOVATION

Start up Challenges and  
Innovation Awards



## A PLACE WHERE MINDS MEET

A State-level Conference  
Programme

# STATE-LEVEL CONFERENCES

TO INSPIRE & NETWORK



**MILIPOL  
PARIS 2021**

« **Fight Against Terrorism Financing:  
Public / Private Synergies  
that work** »

**Maryvonne Le Brignonen**

Head of Tracfin,  
French Head of GAFI



**MILIPOL  
QATAR 2022**

« **FIFA World Cup Qatar 2022™  
Security Concept of Operations** »

**Helmut Spahn**

Director of Safety, Security &  
Access at FIFA



**MILIPOL  
ASIA-PACIFIC 2022**

« **The Post Pandemic Challenges for  
Public and National Safety: Who has  
adapted better – Law Enforcement or  
Criminals?** »

**Chairman: Mr Khoo Boon Hui**

Formerly Commissioner of the  
Singapore Police Force  
President of INTERPOL and  
Senior Deputy Secretary of the  
Ministry of Home Affairs

3

# MILIPOL EVENTS NETWORK





# MILIPOL PARIS

THE LEADING EVENT FOR HOMELAND SECURITY & SAFETY

The logo for Milipol Paris is a blue square with rounded corners. It features a stylized white graphic of a person or a shield-like shape. The word "Milipol" is written in a bold, white, sans-serif font across the middle of the graphic, and the word "PARIS" is written in a smaller, white, sans-serif font below it.

**Milipol**  
PARIS

The logo for the French Ministry of Interior is a white rectangle. It contains the French flag (blue, white, and red vertical stripes) on the left. To the right of the flag, the text "MINISTÈRE DE L'INTÉRIEUR" is written in a bold, black, sans-serif font. Below this, the words "Liberté", "Égalité", and "Fraternité" are written in a smaller, black, sans-serif font, stacked vertically.

  
**MINISTÈRE  
DE L'INTÉRIEUR**  
*Liberté  
Égalité  
Fraternité*

The event is organised under the aegis of the French Ministry of Interior

# KEY FIGURES

2021



## EXHIBITORS



**800**

Exhibitors

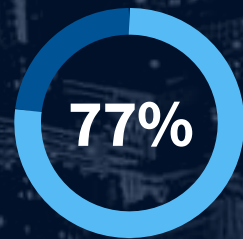
**55%**

non-French exhibitors

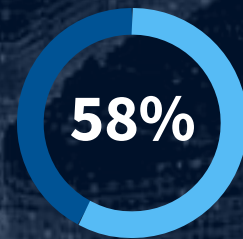


of the exhibitors are satisfied with Milipol Paris 2021

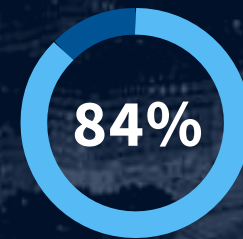
### Satisfaction rates by objective



Meeting clients



Prospecting new clients



Launching new products / services

**In 2021,**

**20**

Conferences and round tables



**71**

Speakers



**788**

Attendees

## VISITORS

**22,000**

Visitors



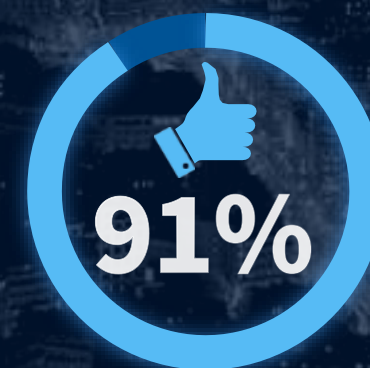
**138**

Countries



**100+**

Official Delegates



of visitors are satisfied with Milipol Paris 2021

**42%**

Public sector



**58%**

Private sector

- 14% Law enforcement
- 10% Urban and public places security
- 10% Systems integration
- 9% Fight against terrorism
- 8% Data protection
- 8% Private security

# MILIPOL QATAR

THE MIDDLE-EAST LEADING INTERNATIONAL EVENT FOR HOMELAND SECURITY & CIVIL DEFENCE

A graphic element for the Milipol Qatar logo, consisting of a yellow and red chevron shape pointing to the right, with the text 'Milipol QATAR' overlaid in white.

Milipol  
QATAR



The event is organised under the aegis of the Ministry of Interior, State of Qatar

# KEY FIGURES

2022



## EXHIBITORS

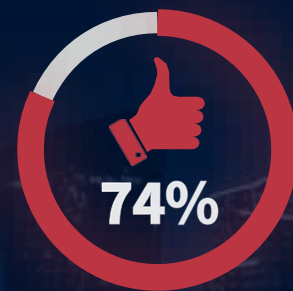


**222**

Exhibitors

**22**

Countries



of exhibitors are satisfied with Milipol Qatar 2022

### Main objectives

- Strengthening presence against competitors
- Meeting current clients
- Meeting Official Delegations

## VISITORS

**11,500**

Visitors



**84**

Countries



**389**

Official Delegates

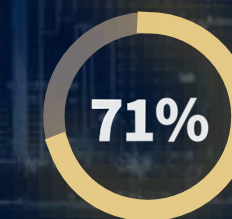
### Visitors are buyers !



of visitors are satisfied with Milipol Qatar 2022



with an investment project found a solution at Milipol Qatar 2022



have a role in purchasing process

**In 2022,**

**23**

Seminars



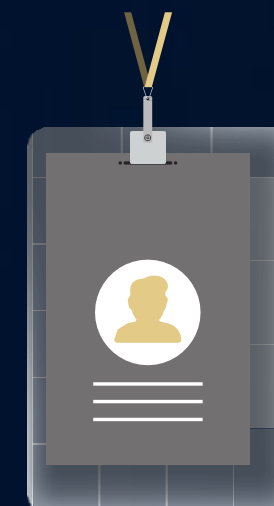
**30**

Speakers



**+500**

Attendees



### TOP 5

#### Visitors activities

- Civil Defence
- Data protection
- Oil and gas
- Risks analysis and management
- Private security

# MILIPOL ASIA-PACIFIC (SINGAPORE)

THE ASIA-PACIFIC LEADING INTERNATIONAL EVENT FOR  
HOMELAND SECURITY



The event is organized under the aegis of the MHA - Ministry of Home Affairs of Singapore

# KEY FIGURES

2022



## EXHIBITORS

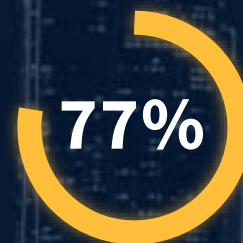


**185**  
Exhibitors

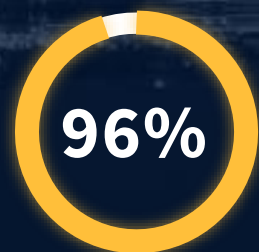
**24**  
Countries



### SATISFACTION:



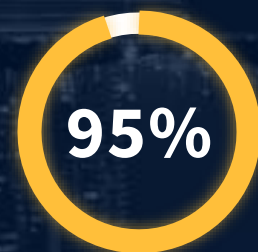
### Main objectives



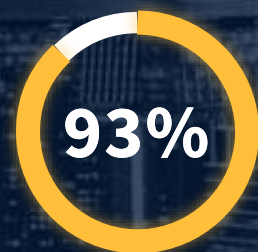
Promote presence in the region



Generate new leads



Market Evaluation and to meet existing clients



Intend to exhibit at the next session

## In 2022,



20 Speakers & 500 delegates at Milipol Asia-Pacific and SII Conference



3 Specialised Workshops attracting over 200 attendees from Law Enforcement and Security Industry

## VISITORS

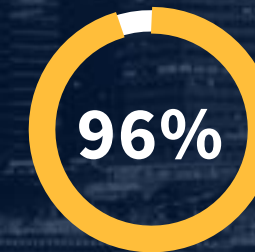
**6,404**  
Visitors



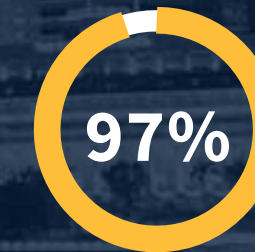
**82**  
Countries



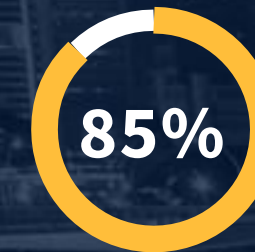
**120**  
Official Delegates



Have met the correct level of Exhibitor

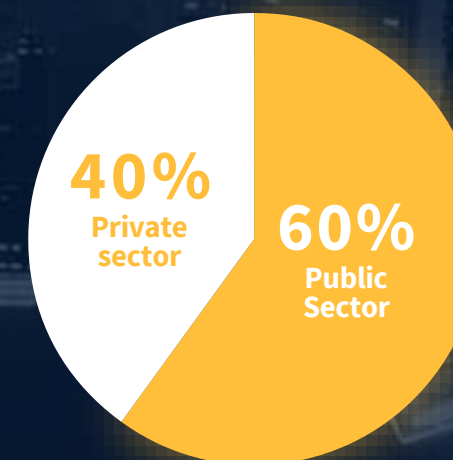


Would recommend the Milipol Event to others

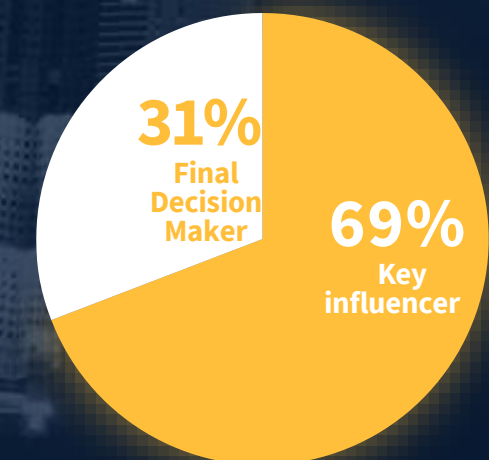


Intend to visit next Milipol Asia-Pacific

### Business Sector



### Buyers Decision



# MILIPOL INDIA

THE INDO-PACIFIC LEADING INTERNATIONAL EVENT FOR HOMELAND SECURITY



# INDIA, A GLOBAL SECURITY PLAYER

AND A LAND OF TECHNOLOGICAL INNOVATIONS



## EXHIBITORS



**180+**

International exhibitors



Counter-terrorism



Border control



Law enforcement



Fire-fighting

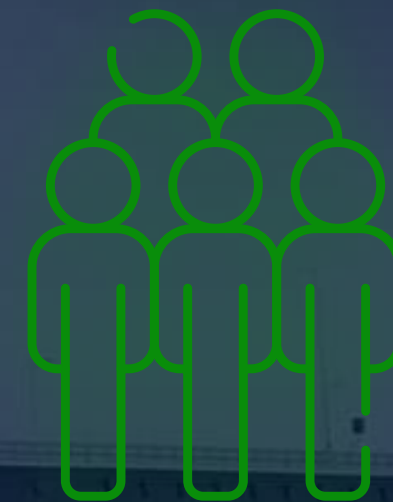


Road safety



Cybersecurity

## VISITORS



**5,000+**

Visitors



**THANK YOU**



BY **COMEX** POSIUM